



NEWS RELEASE

For Immediate Release

May 5, 2008

CMC welcomes six new members Shippers, terminals, marine service companies and Canada's largest commercial port join multi-stakeholder marine industry association

OTTAWA – The Chamber of Marine Commerce (CMC) today welcomed the following companies as new members:

- Norton Lilly International
- Melford International Terminal Inc.
- Montreal Gateway Terminals
- Vancouver Fraser Port Authority
- Westpier Marine
- Answer North America

Commenting on CMC's newest members, President Ray Johnston said, "We're excited to see more companies adding their voice to CMC's advocacy." Continuing, Johnston added, "From coast to coast, marine shippers, ports, terminals, shipowners, and other marine service providers are recognizing the importance of speaking as one for the commercial marine industry."

Norton Lilly International

Norton Lilly International is an integrated and diversified service provider within shipping, logistics and marines services in the United States, Canada, Panama and Caribbean ports, handling all types of vessels from sophisticated gas and chemical carriers to dry bulk carriers and cruise vessels, as well as more specialized products such as break-bulk and heavy lift.

Melford International Terminal Inc.

Melford International Terminal Inc. is in the process of constructing a multimillion-dollar container terminal and transshipment park at the deepwater port in Melford, Guysborough County in Nova Scotia. The \$325-million Melford terminal will become a major East Coast entry point for manufactured goods coming from the Far East via ships using the Suez Canal and a transatlantic voyage to arrive in North America. The terminal is scheduled to open in 2011.

Montreal Gateway Terminals

Montreal Gateway Terminals specializes in the efficient handling of marine containers moving between international markets abroad and the North American industrial heartland. Providing direct access to train or truck transportation services, Montreal Gateway Terminals provides shippers with the advantage of reliable, cost-competitive inland access to major North American markets. They are equipped to supply every service requirement in order to maintain constant container flow as well as to provide a dependable and cost-efficient facility.

Vancouver Fraser Port Authority

The Vancouver Fraser Port Authority (VFPA) is responsible for the operation and development of the assets and jurisdictions of the combined Fraser River Port Authority, North Fraser Port Authority and Vancouver Port Authority. VFPA is Canada's largest and busiest port, trading more than \$53 billion in goods with more than 100 trading economies annually and generating an estimated \$6.3 billion in GDP.

The Port is the most diversified in North America, with nearly 30 deep-sea marine cargo terminals, 2 international cruise terminals and several domestic intermodal short sea shipping terminals.

[Westpier Marine & Industrial Supply Inc.](#)

WestPier Marine & Industrial Supply offers the North American marine industry one of the most complete chandelling services in the Great Lakes and St Lawrence Seaway. Westpier's customer base consists of Canada's largest private and publicly held shipping companies.

Answer North America

Answer North America is a leader in environmental technology offering a portable, cost effective ballast water treatment system that treats ballast water on board, by service vessel or dockside.

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Further information:

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About the [Chamber of Marine Commerce](#)

The Chamber of Marine Commerce (CMC) is an Ottawa-based association that represents more than 160 marine industry stakeholders including major Canadian and American shippers, ports, terminals and marine service providers, as well as domestic and international shipowners. The CMC represents the interests of its members by addressing government issues affecting marine transportation. Advocacy extends to both the federal and provincial levels of government and, when appropriate, to U.S. federal and state governments and agencies. The marine industry is vital to our prosperity by enabling efficient trade within North America and around the world. As the safest and most environmentally sound method of carrying bulk freight, the increased use of marine transportation offers opportunities to alleviate highway congestion, improve utilization of waterway capacity and reduce greenhouse gas emissions.

